



1/47

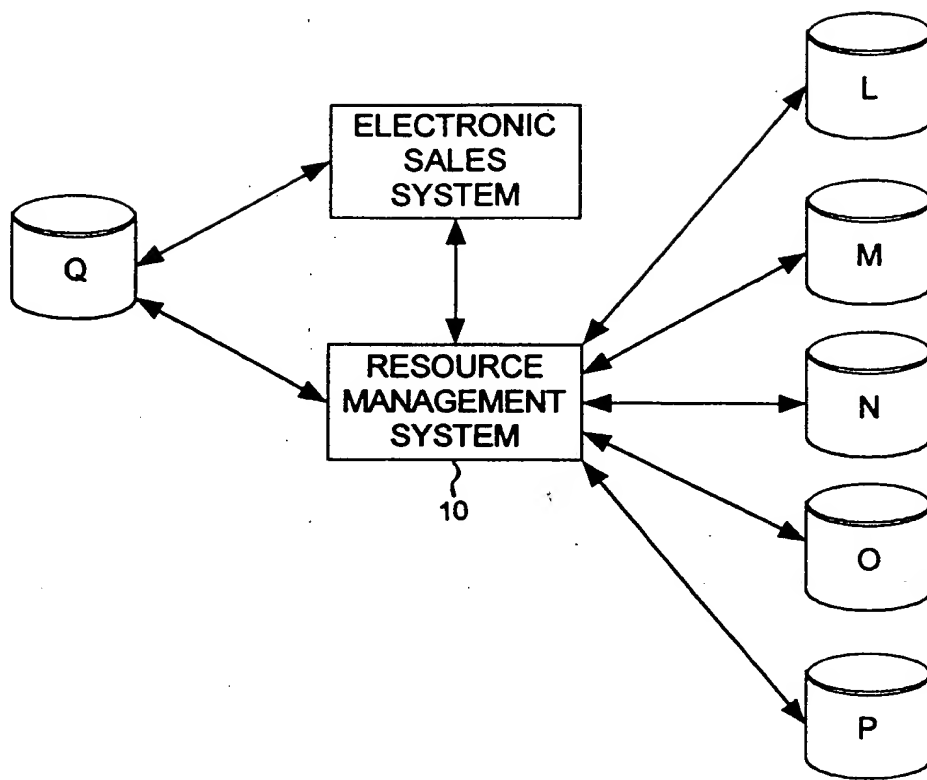


FIG. 1

09/643,876

2147

General
Informa
tion

Plant Name

Address

City

State

Zip

Phone

Fax

Contact

User Size

Industry

Plant
Profile

of pumps/mixers

of seals per pump

of sealed stuffing boxes in Plant

% of pumps sealed

% of pumps packed

Average seal list price

% of seals purchased new annually

% of seals purchased as factory repair or rebuild kits annually

Factory repair/rebuild price as a % of new seal price

% of population requiring solid shaft seals

Avg. shaft seal size (in inches) in plant

of Pumps, Mixers, Flushed With Seal Water into packed boxes

of Pumps, Mixers, Stuffing Boxes which are flushed with seal water which require evaporation later on. (Ex. Dilute black liquor pumps in pulp & paper industry.

Proposed Estimated Annual Seal Expenditure.
(Revised Plant Estimate New Seals Only)

Average Seal List Price Per Seal

Average Cost of 1 hour of Labor With All Benefits Included

Average Cost of Shaft or Sleeve Damage

Avg. Cost for Bearings, Lip Seals, Gaskets, Etc.

Additional Cost of Seasoned Trained Professional vs. Novice Per Hour

Cost Per Seal Per Year For Housecleaning (Please Estimate)

Annual Cost Of Production Downtime

Actual/Estimated Plant Cost for One Failure

Cost of Electricity Per Kilowatt Hours

Average Cost Of Packing Set

Cost of Seal Flush Water Per 1,000 Gallons

Evaporation Cost of 1 Gallon of Water

Cost of 1 million BTUs

Cost
Informa
tion

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FIG. 2A



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Ex. If Plant Seal Water Costs Are .15/1000 gallons and effluent treatment costs are .75/1000 gallons .75/.15 = 5	
Avg. Cost of Product/Gal. (Please keep in mind that fluids like condensate have a cost and should be included)	
Avg. Labor Cost of Unscheduled Repairs & Maintenance & Operations Combined)	
Production Cost of Machine Time Per Hour (Ex. Paper Machine)	
Cost of Housekeeping Service/Hours	
Split & Unsplit Average Price For Single W/Flow Meter or Double Seal Per Inch (Shaft Sleeve Dia.)	

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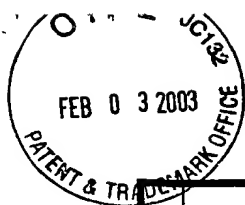
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FIG. 2B

Decrease In Seal Life Due To Seal Design Deficiencies Which Increase LCC (Life Cycle Cost)															
# of Seals In Plant Population	Inferior Rotary Design	Inferior Unbalanced Design	Inferior Double Seal Design	Inferior Face Material	Inferior Tight Clearance Design	Unreliable Installation	Spring Failure When Immersed in process fluid	Metal Bellows Failure When Immersed in process fluid	Rotary Face Under Tension	Inferior Gland Flush Design	Other Deficiencies From F&B Chart	Est. % Decrease in Seal Life For Model Selected	Seal Price % Relative To Delta Cart. Seal		
3000	36	30	25	50	200	25	100					455	49.49%		
1-9:9:9	30	30	25	50	200	25	100					455	49.49%		
Cart. Sgle Seals															
Cart. Dble Seals															
Split Seals															
Cart. Spec. Seals															
Comp. Seals Sgle & Dble															
Other Seals															
Plant Seal Population	100	200										455	49.49%		

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FIG. 3



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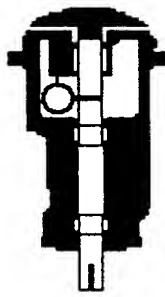
This is one example of one item on a check list									
The supplier of product responsibility identifier		This section when completed in the field automatically feeds information back to equipment mfgs holding them responsible for life of the product and all costs associated with it. This may become obsolete over time due to the fact that mfgs will not be able to supply these specifications in the future as customers will demand real world solutions.							
Pump Mfg. Specifications		Seal Mfg. Specifications		What to Check Against		Accountable Party Signoff		Specifications Good/No Good	
Manufacturers Specifications: Stuffing Box Face Perpendicularity - Recommended .007" TIR max.		Manufacturers Specifications: Stuffing Box Face Perpendicularity - Recommended .003" TIR max.		Example: Seal Mfg assumes responsibility for performance		No Good Value: .017			
This checklist enables front line workers to identify existing conditions in the field which drive all decisions regarding repair/rebuild and purchase of parts, etc. The equipment checklists act as the real world indicator to arrive at scientific precise life expectancy which up until now was only obtained in laboratory conditions.		Knowledge Based Pictorial/Checklist		When To Check		5 Performed in shop before equipment is disassembled.			
Verification Method		Use a dial indicator to verify perpendicularity between the stuffing box face and the shaft O.D.							
0-.002		.002 - .005		.005 - .010		.010 - .020		.020 - .030	
4A		4B		<p>RECEIVED FEB 05 2003 GROUP 3600</p>		Actual			

FIG. 4A

912 days	386 days	196 days	121 days	45 days		Mfg is held accountable	Recorded from drop down menus
Single Design			*				
Double Design							
Cartridge Design							
Component Design							
Stationary Design	0	0	0	0			
Rotary Design	25	50	75	100	200		
Balanced Design							
Unbalanced Design							
Tandem Design							
Back to Back Design							
Internally Mounted Design							
Externally Mounted design							
Large Clearance Design							
Tight Clearance Designs							
Dbl. seal with pumping ring design							
Double seal without pumping ring design							

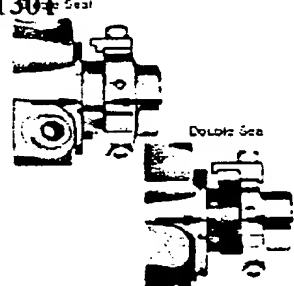
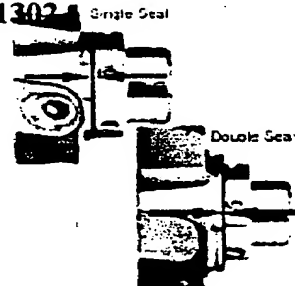
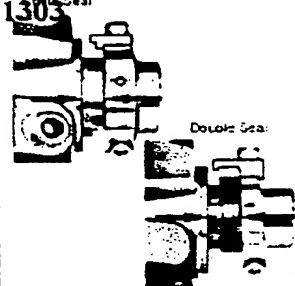
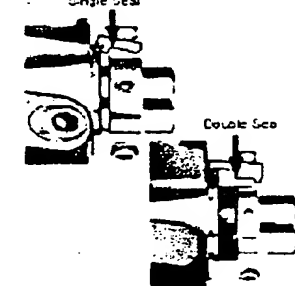
Seal Failure Analysis Inspection Form

To perform a seal failure analysis, you have been provided photos for all seal types typically found in service. Simply click on the photo(s) that best identifies the conditions of the seal you are analyzing.

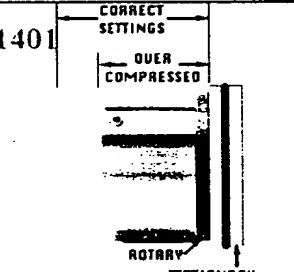
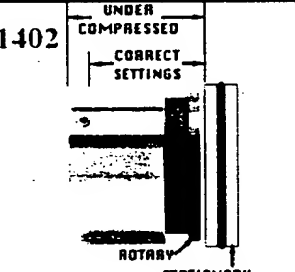
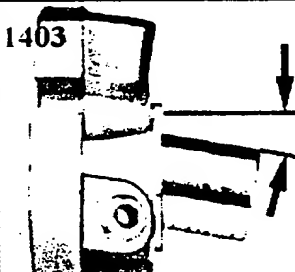
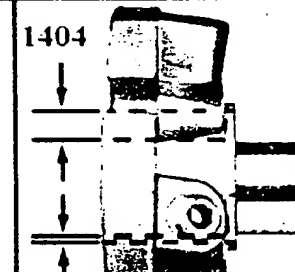
After all applicable pictures have been selected, click on the "When Failure Analysis Is Complete Click Here To Go To Seal Failure Analysis Report and Add Additional Comments/Notes If Required." button to continue.

If safety issues allow, inspect parts before and after cleaning as photos require.

Cartridge Seal: Seal Settings

			
<p>Incorrect settings due to seal being over compressed: Gap between lock collar and gland is too large. (Axial Direction)</p>	<p>Incorrect settings due to seal being under compressed: Gap between lock collar and gland is too small. (Axial Direction)</p>	<p>Incorrect settings due to gland face to shaft/sleeve not being perpendicular.</p>	<p>Incorrect settings due to shaft/sleeve being off centered to gland. Radial off-centering (up, down, left or right) between shaft/sleeve and gland ID</p>

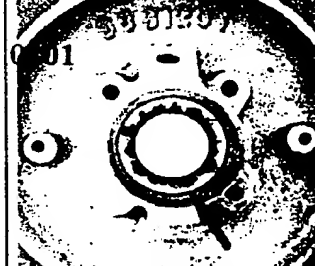
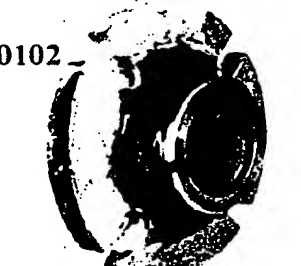


Component Seal: Seal Setting

			
<p>Incorrect setting due to seal being over compressed: Setting of rotary unit is wrong causing the seal to be over compressed.</p>	<p>Incorrect setting due to seal being under compressed: Setting of rotary unit is wrong causing the seal to be under compressed.</p>	<p>Incorrect setting due to gland face to shaft/sleeve not being perpendicular.</p>	<p>Incorrect setting due to gland not being centered to shaft.</p>

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Cartridge Seal: Environment

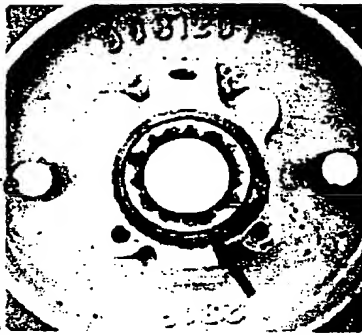
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<p>Seal area packed with product</p>	<p>Seal gland packed with product</p>	<p>Carbon dust visible on front or ID of gland.</p>	<p>Crystalization/Solidification of product on atmospheric side of gland</p>



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Click here to identify the most probable cause of failure



Seal area packed with product

50

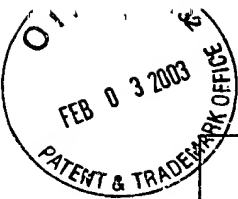
	Reason	Cause	Verification	Corrective Action
	Thermal sensitive fluids are not maintained in liquid state in the seal area, causing it to build up on seal components	Cartridge: Seal chamber temperature is raised or lowered beyond the solidification point of the process fluid.	Cartridge: Verify the actual solidification point of the process fluid and the temperature maintained in the stuffing box seal area.	Cartridge: Review materials of construction recommendations. Review API plan and heating and cooling plan recommendations to control seal environment.
	Undissolved solids pack up in the seal area and on the seal components	Cartridge: Heavy concentration of undissolved solids are allowed to accumulate in the seal area.	Cartridge: Verify concentration of the % of solids present in the process stream.	Cartridge: Review materials of construction recommendations. Review API plan and heating and cooling plan recommendations to control seal environment.
	Undissolved fibrous solids pack up in the seal area on the seal components	Cartridge: Heavy concentration of fibrous solids are allowed to accumulate in the back cover/stuffing box.	Cartridge: Verify concentration of the % of solids present in the process stream.	Cartridge: Review materials of construction recommendations. Review API plan and heating and cooling plan recommendations to control seal environment.
	Thermal cycling resulting in premature seal failure.	Inferior Casing Design For Temperature Control	Please confirm that an inferior casing design for temperature control is being used.	Replace with a superior casing design for temperature control.
	Thermal sensitive fluids are not maintained in liquid state in the seal area, causing it to build up on seal components	Component: Seal chamber temperature is raised or lowered beyond the solidification point of the process fluid.	Component: Verify the actual solidification point of the process fluid and the temperature maintained in the stuffing box seal area.	Component: Review materials of construction recommendations. Review API plan and heating and cooling plan recommendations to control seal environment.

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FIG. 5B



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Skill Level Available 62

Specify										
Analyze Constraints	Gather Information To Make Purchasing Decision		Assess Information		Perform Analysis		Decide on Repair/ Rebuild of product or service			
	Work Force Average Skill Level	Individual Skill Level	John	Mary	Work Force Average Skill Level	Individual Skill Level	John	Mary	Work Force Average Skill Level	Individual Skill Level
5									6	5
							</			

FIG. 6A

FIG. 6B

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FIG. 6C

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7A	7C	7E
7B	7D	7F

Process Fluid 76

Acetone; Tem <210 F

7A7C7E			7B7D7F		
Process Fluid 76			Acetone; Tem <210 F		
Seal Inf mation 70			Operating Conditions System Recommendations		
Seal Mfg/Model			Seal Attributes		
316SS Metallurgy					
Alloy 20 Metallurgy					
Hastelloy C Metallurgy					
Titanium Metallurgy					
316SS Metallurgy					
Alloy 20 Metallurgy					
Hastelloy C Metallurgy					
Titanium Metallurgy					
Practice of using OEM certified faces in repair/rebuild					
Practice of not using OEM certified faces in repair/rebuild					
One Piece Carbon Soft Face Material Under Compression					
One Piece Carbon Soft Face Material Under Tension					
Two Piece Carbon Soft Face Material Under Compression					
Two Piece Carbon Soft Face Material Under Tension					
Practice of replacing soft seal faces on cartridge and component seals.					
Practice of reusing relapped soft seal faces on cartridge and component seals.					

FIG. 7A

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One Piece Ceramic Hard Face Material Under Compression					
One Piece Thin Walled Ceramic Hard Face Material Under Tension					
Two Piece Ceramic Hard Face Material Under Compression					
Two Piece Ceramic Hard Face Material Under Tension					
One Piece Plated TC Hard Face Material Under Compression					
One Piece Plated TC Hard Face Material Under Tension					
Two Piece Plated TC Hard Face Material Under Compression					
Two Piece Plated TC Hard Face Material Under Tension					
One Piece Nick. Bonded TC Hard Face Material Under Compression					
One Piece Nick. Bonded TC Hard Face Material Under Tension					
Two Piece Nick. Bonded TC Hard Face Material Under Compression					
Two Piece Nick. Bonded TC Hard Face Material Under Tension					
One Piece Rxn Bond SC Hard Face Material Under Compression					
One Piece Thin Walled Rxn Bond SC Hard Face Material Under Tension					
Two Piece Rxn Bond SC Hard Face Material Under Compression					
Two Piece Rxn Bond SC Hard Face Material Under Tension					
One Piece Alpha SC Hard Face Material Under Compression					
One Piece Thin Walled Alpha SC Hard Face Material Under Tension	Yes				
Two Piece Alpha SC Hard Face Material Under Compression					
Two Piece Alpha SC Hard Face Material Under Tension					
One Piece Chrome Oxide Hard Face Material Under Compression					
One Piece Chrome Oxide Hard Face Material Under Tension					
Two Piece Chrome Oxide Hard Face Material Under Compression					
Two Piece Chrome Oxide Hard Face Material Under Tension					
Practice of replacing hard seal faces on cartridge and component seals.					
Practice of reusing relapped hard seal faces on cartridge and component seals.					
Practice of replacing seal faces with corrosion/pitting on cartridge and component seals.					
Practice of reusing seal faces with corrosion/pitting on cartridge and component seals.					

I/B
Rotary
Face
Material
s of
Constru
ction

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FIG. 7C

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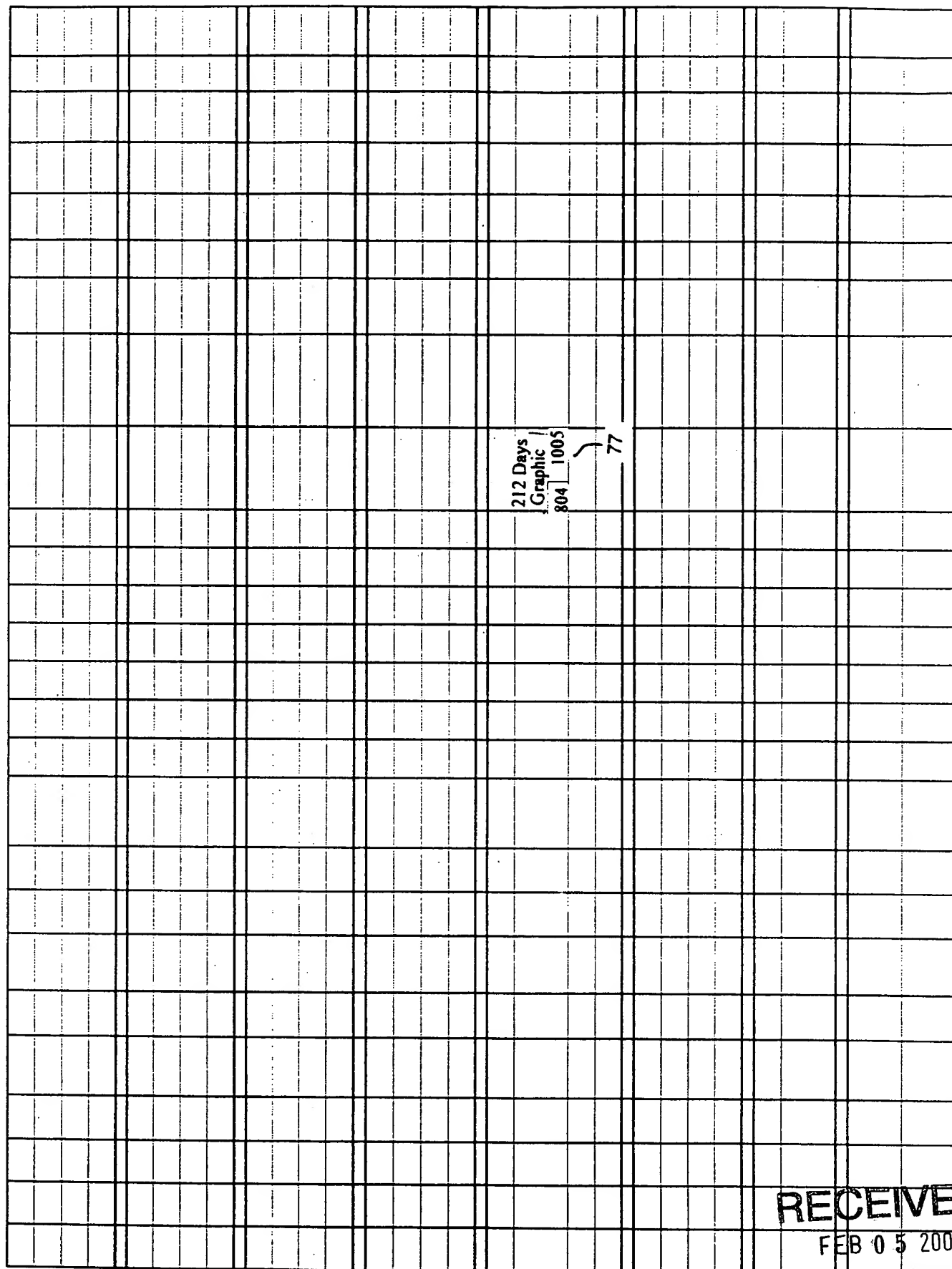
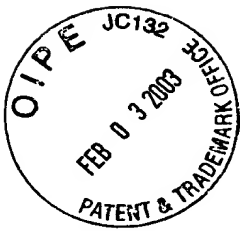


FIG. 7D

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a 2 piece head. Predetermined in the process fluid file.

15001 - Consult factory for viscosity issues

is Viscosity > 15000

15500

life increases or decreases the H, M, O resource costs as a result of all decisions when buying, using, or selling a resource.

M.

"O"

Unit of Measures

[illegible]

Utilities

Safety	Environment
--------	-------------

Etc.

Cost of	Etc
---------	-----

Energy/

Water Sewage	
--------------	--

13	
----	--

Safet	Etc	Environ	Etc
-------	-----	---------	-----

[illegible]

10

**Product
Has
Viscosity
< 15000**

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FIG. 7E

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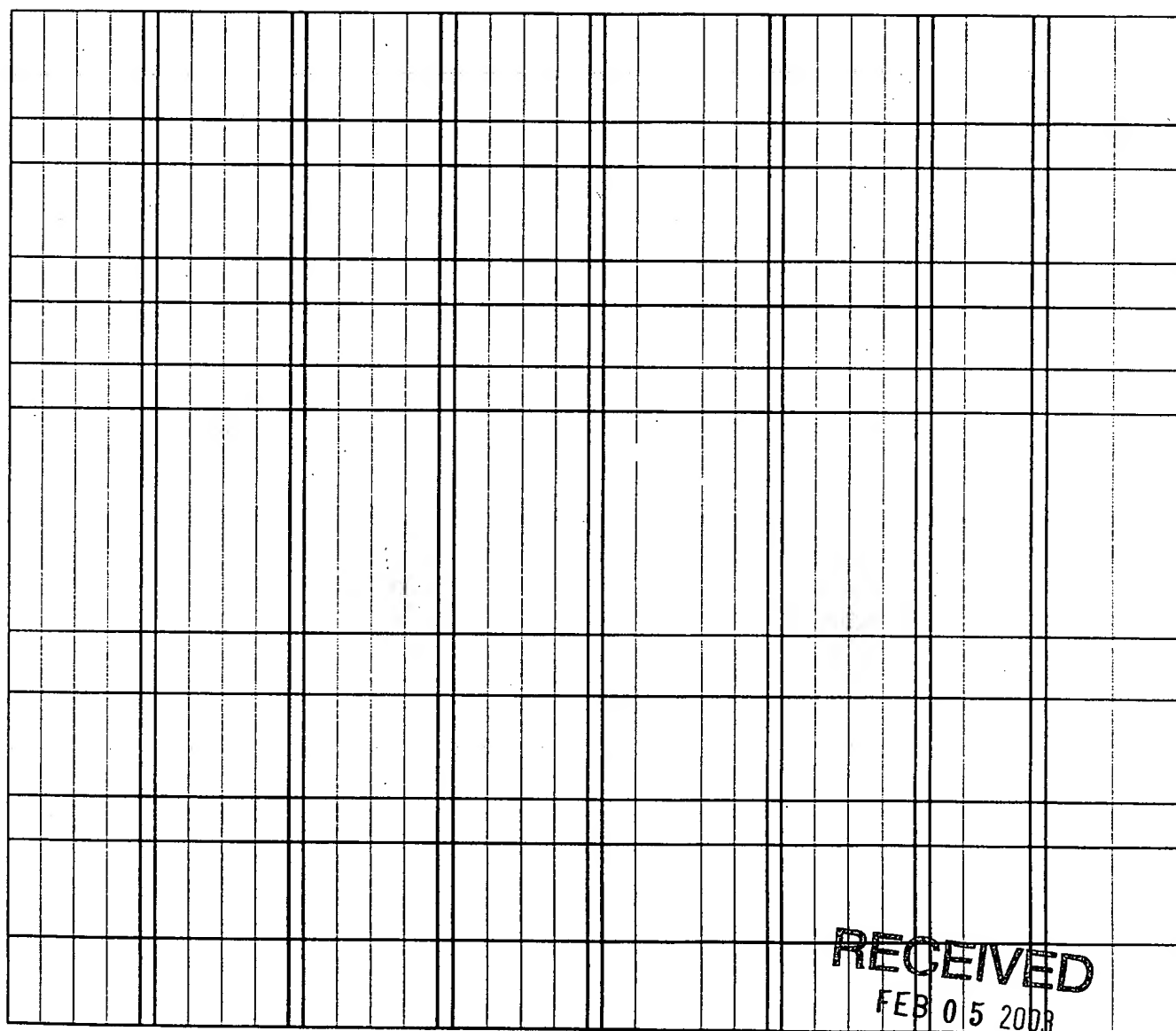


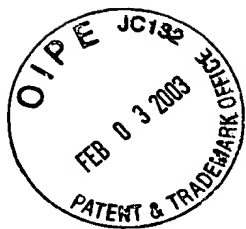
FIG. 7F

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Seal:		xxxxxxxxx	80
		Product/Service Skill Level Rating Required	82
Seal Itself	Specify	7.5	
	Purchase	5	
	Install with generic installation instructions	10	
	Install with engineered installation instructions	5	
	Operate with generic operating instructions	5	
	Operate with engineered operating instructions	2.5	
	Disposal	2.5	
	Sell	2.5	
Repair / Rebuilt of Seal	Specify	2.5	
	Purchase	2.5	
	Repair	7.5	
	Disposal	5	
	Sell	2.5	
API Plans for Seal	Specify	7.5	
	Purchase	2.5	
	Install with generic installation instructions	7.5	
	Install with engineered installation instructions	2.5	
	Operate with generic operating instructions	5	
	Operate with engineered operating instructions	2.5	
	Disposal	7.5	
	Sell	2.5	

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FIG. 8



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		3196 (Pump)
Seal	AV3000175A (Seal)	Seal fits with no modifications
	AV3200175EA (Seal)	Seal fits with no modifications
	XXXXX 5610	Special gland modifications required
	XXXXX Type 9	Special sleeve modifications required
	XXXXX 155	
	XXXXX 123	

These results come from the CA & SS from ESP

FIG. 9

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		Process Fluid
		Acetone; Tem <210 F
		System Recommendations
Recom mended Seal Type	Single	
	Double	Double
Metalur gy	316 SS	A
	Alloy 20	A
	Hast C	A
	Titanium	N
	Carbon	A
	Alpha Sintered SC	A
	Rxn. Bonded SC	A
Faces	Nickel Bonded TC	A
	Plated TC	N
	Ceramic	A
	Chrome Oxide	N
Elastom ers	Viton	N
	EPR	A
	Teflon	A
	Aflas	N
	Kalrez	A
	Chemraz	A
	Graphoil	A
	C31- Mfg. Recommends The Use of A Model that supports an option two piece stationary head	No
	Pumping Feature Required	Yes
	Quench & Drain Required	No

FIG. 10

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Skill Level Available	Specify	Analyze Constraints	Work Force Average Skill Level	5
		Individual Skill Level	John	7
			Mary	3
		Gather Information To Make Purchasing Decision	Work Force Average Skill Level	5
		Individual Skill Level	John	7
			Mary	3
		Assess Information	Work Force Average Skill Level	5
		Individual Skill Level	John	7
			Mary	3
		Perform Analysis	Work Force Average Skill Level	5
		Individual Skill Level	John	7
			Mary	3
		Decide on Repair/ Rebuild of product or service	Work Force Average Skill Level	5
		Individual Skill Level	John	7
			Mary	3
		Assess Safety Impact	Work Force Average Skill Level	5
		Individual Skill Level	John	7
			Mary	3
		Decide Safety Requirements	Work Force Average Skill Level	5
		Individual Skill Level	John	7
			Mary	3
		Assess Environmental Impact	Work Force Average Skill Level	5
		Individual Skill Level	John	7
			Mary	3
		Decide Environmental Requirements	Work Force Average Skill Level	5
		Individual Skill Level	John	7
			Mary	3
		Assess QC Requirements	Work Force Average Skill Level	5
		Individual Skill Level	John	7
			Mary	3
		Decide QC Requirements	Work Force Average Skill Level	5
		Individual Skill Level	John	7
			Mary	3
		Assess Mfgs. Capabilities	Work Force Average Skill Level	5
		Individual Skill Level	John	7
			Mary	3
		Decide on Mfg.	Work Force Average Skill Level	5
		Individual Skill Level	John	7
			Mary	3
		Decide on Specifications	Work Force Average Skill Level	5
		Individual Skill Level	John	7
			Mary	3
Purchase	FIG. 11A	Decide and Prepare RFQ	Work Force Average Skill Level	7
		Individual Skill Level	Bill	10
			Ed	4
		Receive RFQ Responses and Analyze	Work Force Average Skill Level	7
		Individual Skill Level	Bill	10
			Ed	4

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	Make Decision To Buy Product	Work Force Average Skill Level		7
		Individual Skill Level	Bill	10
			Ed	4
Install	Assess equipment condition	Work Force Average Skill Level		6
		Individual Skill Level	Jim	9
			Ray	3
	Install Product	Work Force Average Skill Level		6
		Individual Skill Level	Jim	9
			Ray	3
Operati on	Startup of Equipment	Work Force Average Skill Level		8
		Individual Skill Level	Mike	10
			Jeff	6
	Operation of Equipment	Work Force Average Skill Level		8
		Individual Skill Level	Mike	10
			Jeff	6
Dispos al	Disposal of Equipment	Work Force Average Skill Level		4
		Individual Skill Level	Wayne	6
			Terry	2
Sell	Decide on Sale	Work Force Average Skill Level		4
		Individual Skill Level	Sue	3
			Lori	5

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FIG. 11B



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General Design 1200	Cartridge & Component		T-9;9t;9
		Single Design	Single
		Double Design	
		Cartridge Design	Cartridge
		Component Design	
		Stationary Design	
		Rotary Design	Yes
		Balanced Design	
		Unbalanced Design	Yes
		Tandem Design	
		Back to Back Design	
		Internally Mounted Design	
		Externally Mounted design	Yes
		Large Clearance Design	
		Tight Clearance Designs	Yes
		Double seal with pumping ring design	Yes
		Double seal without pumping ring design	
		High Balance Ratio	
		Low Balance Ratio	Yes
		Spring Loaded Design	
		Metal Bellows Design	
		Light Spring Load Per Square Inch	
		High Spring Load Per Square Inch	
		Wide Face Width	
		Narrow Face Width	

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1204	Design	Cartridge & Component	Single Seal with Large Dual Tangential Flush Holes	
			Single Seal with Small Straight Drill Holes Or No Flush Holes	Yes
			Double seal with two flush holes on same surface	
			Double seal with two flush holes 180 degrees apart	
	Materials of construction	Cartridge & Component	316SS Metallurgy	Yes
			Alloy 20 Metallurgy	
			Hastelloy C Metallurgy	
			Titanium Metallurgy	
		Cartridge & Component	Practice of using OEM certified glands in repair/rebuild	
			Practice of not using OEM certified glands in repair/rebuild	
			Practice of replacing glands on cartridge seals with pitted surfaces	

FIG. 12A

Glands	Repair & Rebuilding Procedures 1202	Cartridge	Practice of reusing glands on cartridge seals with pitted surfaces	
			Practice of replacing gland on cartridge seals with damaged (elongated) spring holes	
			Practice of reusing gland on cartridge seals with damaged (elongated) spring holes	
			Practice of replacing cartridge seals with worn anti-rotation lugs, pins, tabs, (tangs) in gland	
		Component	Practice of reusing cartridge seals with worn anti-rotation lugs, pins, tabs, (tangs) in gland	
			Practice of replacing cartridge seals with missing anti-rotation lugs, pins, tabs, (tangs) in gland	
			Practice of reusing cartridge seals with missing anti-rotation lugs, pins, tabs, (tangs) in gland	
			Practice of replacing glands on component seals with pitted surfaces	
		Component	Practice of reusing glands on component seals with pitted surfaces	
			Practice of replacing gland on component seals with damaged (elongated) spring holes	
			Practice of reusing gland on component seals with damaged (elongated) spring holes	
			Practice of replacing component seals with worn anti-rotation lugs, pins, tabs, (tangs) in gland	
		Component	Practice of reusing component seals with worn anti-rotation lugs, pins, tabs, (tangs) in gland	
			Practice of replacing component seals with missing anti-rotation lugs, pins, tabs, (tangs) in gland	
			Practice of reusing component seals with missing anti-rotation lugs, pins, tabs, (tangs) in gland	
			Practice of reusing component seals with missing anti-rotation lugs, pins, tabs, (tangs) in gland	
Materials of construction	Cartridge & Component	316SS Metallurgy	RECEIVED FEB 05 2003 GROUP 3600	Yes
		Alloy 20 Metallurgy		
		Hastelloy C Metallurgy		
		Titanium Metallurgy		
		Practice of using OEM certified sleeves in repair/rebuild		
		Practice of not using OEM certified sleeves in repair/rebuild		
		Practice of replacing cartridge seals with worn drive lugs, pins, tabs, (tangs) in sleeve		
		Practice of reusing cartridge seals with worn drive lugs, pins, tabs, (tangs) in sleeve		
		Practice of replacing cartridge seals with missing drive lugs, pins, tabs, (tangs) in sleeve		
		Practice of reusing cartridge seals with missing drive lugs, pins, tabs, (tangs) in sleeve		

FIG. 12B



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Sleeves or Barrels	Repair & Rebuilding Procedures	Cartridge	Practice of replacing sleeves on cartridge seals with damaged (elongated) spring holes	
			Practice of reusing sleeves on cartridge seals with damaged (elongated) spring holes	
			Practice of replacing cartridge seals with worn drive lugs, pins, tabs, (tangs) on rotary unit set screwed to sleeve	
			Practice of reusing cartridge seals with worn drive lugs, pins, tabs, (tangs) on rotary unit set screwed to sleeve	
			Practice of replacing cartridge seals with missing drive lugs, pins, tabs, (tangs) on rotary unit set screwed to sleeve	
			Practice of reusing cartridge seals with missing drive lugs, pins, tabs, (tangs) on rotary unit set screwed to sleeve	
			Practice of replacing sleeves on cartridge seals with pitted surfaces	
			Practice of reusing sleeves on cartridge seals with pitted surfaces	
	Component		Practice of replacing damaged (fretted) sleeves on cartridge seals	
			Practice of reusing damaged (fretted) sleeves on cartridge seals	
			Practice of using OEM certified barrels in repair/rebuild	
			Practice of not using OEM certified barrels in repair/rebuild	
			Practice of replacing component seals with worn drive lugs, pins, tabs, (tangs) in rotary unit	
			Practice of reusing component seals with worn drive lugs, pins, tabs, (tangs) in rotary unit	
			Practice of replacing component seals with missing drive lugs, pins, tabs, (tangs) in rotary unit	
			Practice of reusing component seals with missing drive lugs, pins, tabs, (tangs) in rotary unit	
			Practice of replacing rotary units on component seals with damaged (elongated) spring holes	
			Practice of reusing rotary units on component seals with damaged (elongated) spring holes	
			Practice of replacing barrels on component seals with pitted surfaces	
			Practice of reusing barrels on component seals with pitted surfaces	
			Practice of replacing damaged (fretted) rotary sleeves or barrels on component seals.	
			Practice of reusing damaged (fretted) rotary sleeves or barrels on component seals.	

FIG. 12C

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Face Holder s	Material s of constr uction	Cartrid ge & Comp onent	316SS Metallurgy	
			Alloy 20 Metallurgy	
			Hastelloy C Metallurgy	
			Titanium Metallurgy	
	Repair & Rebuil ding Proce dures	Cartrid ge & Comp onent	Practice of using OEM certified face holders in repair/rebuild	
			Practice of not using OEM certified face holders in repair/rebuild	
		Cartrid ge	Practice of replacing face holders on cartridge seals with pitted surfaces	
			Practice of reusing face holders on cartridge seals with pitted surfaces	
			Practice of replacing face holders on cartridge seals with worn drive/anti-rotation slots	
			Practice of reusing face holders on cartridge seals with worn drive/anti-rotation slots	
		Comp onent	Practice of replacing face holders on component seals with pitted surfaces	
			Practice of reusing face holders on component seals with pitted surfaces	
			Practice of replacing face holders on component seals with worn drive/anti-rotation slots	
			Practice of reusing face holders on component seals with worn drive/anti-rotation slots	
Lock Collars	Material s of constr uction	Cartrid ge & Comp onent	316SS Metallurgy	
			Alloy 20 Metallurgy	
			Hastelloy C Metallurgy	
			Titanium Metallurgy	
	Repair & Rebuil ding Proce dures	Cartrid ge & Comp onent	Practice of using OEM certified lock collars in repair/rebuild	
			Practice of not using OEM certified lock collars in repair/rebuild	
		Cartrid ge	Practice of replacing cartridge seals with damaged/oversized set screw holes on lock collars.	
			Practice of reusing cartridge seals with damaged/oversized set screw holes on lock collars.	
			Practice of replacing cartridge seals with worn drive lugs, pins, tabs, (tangs) on lock collar	
			Practice of reusing cartridge seals with worn drive lugs, pins, tabs, (tangs) on lock collar	
			Practice of replacing cartridge seals with missing drive lugs, pins, tabs, (tangs) on lock collar	
			Practice of reusing cartridge seals with missing drive lugs, pins, tabs, (tangs) on lock collar	

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			Practice of replacing lock collars on cartridge seals with pitted surfaces	
			Practice of reusing lock collars on cartridge seals with pitted surfaces	
			Practice of replacing component seals with damaged/oversized set screw holes.	
	Comp onent		Practice of reusing component seals with damaged/oversized set screw holes.	
			Practice of using OEM certified faces in repair/rebuild	
			Practice of not using OEM certified faces in repair/rebuild	
			One Piece Carbon Soft Face Material Under Compression	
			One Piece Carbon Soft Face Material Under Tension	
			Two Piece Carbon Soft Face Material Under Compression	
			Two Piece Carbon Soft Face Material Under Tension	
			Practice of replacing soft seal faces on cartridge and component seals.	
			Practice of reusing relapped soft seal faces on cartridge and component seals.	
			One Piece Ceramic Hard Face Material Under Compression	
			One Piece Ceramic Hard Face Material Under Tension	
			Two Piece Ceramic Hard Face Material Under Compression	
			Two Piece Ceramic Hard Face Material Under Tension	
			One Piece Plated TC Hard Face Material Under Compression	
			One Piece Plated TC Hard Face Material Under Tension	
			Two Piece Plated TC Hard Face Material Under Compression	
			Two Piece Plated TC Hard Face Material Under Tension	
			One Piece Nick. Bonded TC Hard Face Material Under Compression	
			One Piece Nick. Bonded TC Hard Face Material Under Tension	
			Two Piece Nick. Bonded TC Hard Face Material Under Compression	
			Two Piece Nick. Bonded TC Hard Face Material Under Tension	
			One Piece Rxn Bond SC Hard Face Material Under Compression	
			One Piece Rxn Bond SC Hard Face Material Under Tension	
			Two Piece Rxn Bond SC Hard Face Material Under Compression	

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I/B
Station
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Face
Materi
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Constr
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Cartrid
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Comp
onent

FIG. 12E

	Two Piece Rxn Bond SC Hard Face Material Under Tension	
	One Piece Alpha SC Hard Face Material Under Compression	
	One Piece Alpha SC Hard Face Material Under Tension	
	Two Piece Alpha SC Hard Face Material Under Compression	
	Two Piece Alpha SC Hard Face Material Under Tension	
	One Piece Chrome Oxide Hard Face Material Under Compression	
	One Piece Chrome Oxide Hard Face Material Under Tension	
	Two Piece Chrome Oxide Hard Face Material Under Compression	
	Two Piece Chrome Oxide Hard Face Material Under Tension	
	Practice of replacing hard seal faces on cartridge and component seals.	
	Practice of reusing relapped hard seal faces on cartridge and component seals.	
	Practice of replacing seal faces with corrosion/pitting on cartridge and component seals.	
	Practice of reusing seal faces with corrosion/pitting on cartridge and component seals.	
Component	Practice of replacing rotary units with fretting corrosion visible on ID of faces	
	Practice of reusing rotary units with fretting corrosion (common on rotary faces that use teflon v rings) visible on ID of faces (Most common on stainless steel chrome oxide plated faces)	
	Practice of using OEM certified faces in repair/rebuild	
	Practice of not using OEM certified faces in repair/rebuild	
	One Piece Carbon Soft Face Material Under Compression	
	One Piece Carbon Soft Face Material Under Tension	
	Two Piece Carbon Soft Face Material Under Compression	
	Two Piece Carbon Soft Face Material Under Tension	
	Practice of replacing soft seal faces on cartridge and component seals.	
	Practice of reusing relapped soft seal faces on cartridge and component seals.	
	One Piece Ceramic Hard Face Material Under Compression	
	One Piece Ceramic Hard Face Material Under Tension	

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FIG. 12F

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I/B
Rotary
Face
Materials of
ConstructionCartridge &
Component

Two Piece Ceramic Hard Face Material Under Compression	
Two Piece Ceramic Hard Face Material Under Tension	
One Piece Plated TC Hard Face Material Under Compression	
One Piece Plated TC Hard Face Material Under Tension	
Two Piece Plated TC Hard Face Material Under Compression	
Two Piece Plated TC Hard Face Material Under Tension	
One Piece Nick. Bonded TC Hard Face Material Under Compression	
One Piece Nick. Bonded TC Hard Face Material Under Tension	
Two Piece Nick. Bonded TC Hard Face Material Under Compression	
Two Piece Nick. Bonded TC Hard Face Material Under Tension	
One Piece Rxn Bond SC Hard Face Material Under Compression	
One Piece Rxn Bond SC Hard Face Material Under Tension	
Two Piece Rxn Bond SC Hard Face Material Under Compression	
Two Piece Rxn Bond SC Hard Face Material Under Tension	
One Piece Alpha SC Hard Face Material Under Compression	
One Piece Alpha SC Hard Face Material Under Tension	Yes
Two Piece Alpha SC Hard Face Material Under Compression	
Two Piece Alpha SC Hard Face Material Under Tension	
One Piece Chrome Oxide Hard Face Material Under Compression	
One Piece Chrome Oxide Hard Face Material Under Tension	
Two Piece Chrome Oxide Hard Face Material Under Compression	
Two Piece Chrome Oxide Hard Face Material Under Tension	
Practice of replacing hard seal faces on cartridge and component seals.	
Practice of reusing relapped hard seal faces on cartridge and component seals.	
Practice of replacing seal faces with corrosion/pitting on cartridge and component seals.	
Practice of reusing seal faces with corrosion/pitting on cartridge and component seals.	

FIG. 12G

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	Comp onent	Practice of replacing rotary units with fretting corrosion visible on ID of faces	
		Practice of reusing rotary units with fretting corrosion (common on rotary faces that use teflon v rings) visible on ID of faces (Most common on stainless steel chrome oxide plated faces)	
I/B Faces In Combi nation	Cartrid ge & Comp onent	Soft Face Combination Carbon/Carbon	
		Soft Face Combination Carbon/Ceramic	
		Soft Face Combination Carbon/Plated TC	
		Soft Face Combination Carbon/Nick. Bonded TC	
		Soft Face Combination Carbon/Rxn Bond SC	
		Soft Face Combination Carbon/Alpha SC	
		Soft Face Combination Carbon/Chrome Oxide	
	Cartrid ge & Comp onent	Hard Face Combination SC/SC	
		Hard Face Combination SC/TC	
		Hard Face Combination TC/TC	
		Hard Face Combination Cer/Cer	
Faces		Practice of using OEM certified faces in repair/rebuild	
		Practice of not using OEM certified faces in repair/rebuild	
		One Piece Carbon Soft Face Material Under Compression	
		One Piece Carbon Soft Face Material Under Tension	
		Two Piece Carbon Soft Face Material Under Compression	
		Two Piece Carbon Soft Face Material Under Tension	
		Practice of replacing soft seal faces on cartridge and component seals.	
		Practice of reusing relapped soft seal faces on cartridge and component seals.	
		One Piece Ceramic Hard Face Material Under Compression	
		One Piece Ceramic Hard Face Material Under Tension	
		Two Piece Ceramic Hard Face Material Under Compression	
		Two Piece Ceramic Hard Face Material Under Tension	
		One Piece Plated TC Hard Face Material Under Compression	
		One Piece Plated TC Hard Face Material Under Tension	
		Two Piece Plated TC Hard Face Material Under Compression	
		Two Piece Plated TC Hard Face Material Under Tension	
		One Piece Nick. Bonded TC Hard Face Material Under Compression	
		One Piece Nick. Bonded TC Hard Face Material Under Tension	

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FIG. 12H

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O/B Stationary Face Materials of Construction	Cartridge & Component	Two Piece Nick. Bonded TC Hard Face Material Under Compression	
		Two Piece Nick. Bonded TC Hard Face Material Under Tension	
		One Piece Rxn Bond SC Hard Face Material Under Compression	
		One Piece Rxn Bond SC Hard Face Material Under Tension	
		Two Piece Rxn Bond SC Hard Face Material Under Compression	
		Two Piece Rxn Bond SC Hard Face Material Under Tension	
		One Piece Alpha SC Hard Face Material Under Compression	
		One Piece Alpha SC Hard Face Material Under Tension	
		Two Piece Alpha SC Hard Face Material Under Compression	
		Two Piece Alpha SC Hard Face Material Under Tension	
		One Piece Chrome Oxide Hard Face Material Under Compression	
		One Piece Chrome Oxide Hard Face Material Under Tension	
		Two Piece Chrome Oxide Hard Face Material Under Compression	
		Two Piece Chrome Oxide Hard Face Material Under Tension	
		Practice of replacing hard seal faces on cartridge and component seals.	
		Practice of reusing relapped hard seal faces on cartridge and component seals.	
		Practice of replacing seal faces with corrosion/pitting on cartridge and component seals.	
		Practice of reusing seal faces with corrosion/pitting on cartridge and component seals.	
	Component	Practice of replacing rotary units with fretting corrosion visible on ID of faces	
		Practice of reusing rotary units with fretting corrosion (common on rotary faces that use teflon v rings) visible on ID of faces (Most common on stainless steel chrome oxide plated faces)	
		Practice of using OEM certified faces in repair/rebuild	
		Practice of not using OEM certified faces in repair/rebuild	
		One Piece Carbon Soft Face Material Under Compression	
		One Piece Carbon Soft Face Material Under Tension	

FIG. 121

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O/B
Rotary
Face
Materials of
Construction

Cartridge &
Component

Two Piece Carbon Soft Face Material Under Compression	
Two Piece Carbon Soft Face Material Under Tension	
Practice of replacing soft seal faces on cartridge and component seals.	
Practice of reusing relapped soft seal faces on cartridge and component seals.	
One Piece Ceramic Hard Face Material Under Compression	
One Piece Ceramic Hard Face Material Under Tension	
Two Piece Ceramic Hard Face Material Under Compression	
Two Piece Ceramic Hard Face Material Under Tension	
One Piece Plated TC Hard Face Material Under Compression	
One Piece Plated TC Hard Face Material Under Tension	
Two Piece Plated TC Hard Face Material Under Compression	
Two Piece Plated TC Hard Face Material Under Tension	
One Piece Nick. Bonded TC Hard Face Material Under Compression	
One Piece Nick. Bonded TC Hard Face Material Under Tension	
Two Piece Nick. Bonded TC Hard Face Material Under Compression	
Two Piece Nick. Bonded TC Hard Face Material Under Tension	
One Piece Rxn Bond SC Hard Face Material Under Compression	
One Piece Rxn Bond SC Hard Face Material Under Tension	
Two Piece Rxn Bond SC Hard Face Material Under Compression	
Two Piece Rxn Bond SC Hard Face Material Under Tension	
One Piece Alpha SC Hard Face Material Under Compression	
One Piece Alpha SC Hard Face Material Under Tension	
Two Piece Alpha SC Hard Face Material Under Compression	
Two Piece Alpha SC Hard Face Material Under Tension	
One Piece Chrome Oxide Hard Face Material Under Compression	
One Piece Chrome Oxide Hard Face Material Under Tension	
Two Piece Chrome Oxide Hard Face Material Under Compression	

FIG. 12J

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			Two Piece Chrome Oxide Hard Face Material Under Tension	
			Practice of replacing hard seal faces on cartridge and component seals.	
			Practice of reusing relapped hard seal faces on cartridge and component seals.	
			Practice of replacing seal faces with corrosion/pitting on cartridge and component seals.	
			Practice of reusing seal faces with corrosion/pitting on cartridge and component seals.	
		Component	Practice of replacing rotary units with fretting corrosion visible on ID of faces	
			Practice of reusing rotary units with fretting corrosion (common on rotary faces that use teflon v rings) visible on ID of faces (Most common on stainless steel chrome oxide plated faces)	
	O/B Faces In Combination	Cartridge & Component	Soft Face Combination Carbon/Carbon	
			Soft Face Combination Carbon/Ceramic	
			Soft Face Combination Carbon/Plated TC	
			Soft Face Combination Carbon/Nick. Bonded TC	
			Soft Face Combination Carbon/Rxn Bond SC	
			Soft Face Combination Carbon/Alpha SC	
			Soft Face Combination Carbon/Chrome Oxide	
			Hard Face Combination SC/SC	
			Hard Face Combination SC/TC	
			Hard Face Combination TC/TC	
			Hard Face Combination Cer/Cer	
Elastomers	I/B Design	Cartridge & Component	O-ring Elastomer Type	
			Teflon V-Ring Elastomer Type	Yes
			Teflon Wedge-Ring Elastomer Type	
			Teflon U-Cup Elastomer Type	
	I/B Materials of Construction	Cartridge & Component	Viton Elastomer Material	
			EPR Elastomer Material	
			Teflon Elastomer Material	
			Aflas Elastomer Material	
			Kalrez Elastomer Material	
			Chemraz Elastomer Material	
			Graphoil Elastomer Material	
	O/B Design	Cartridge & Component	O-ring Elastomer Type	
			Teflon V-Ring Elastomer Type	
			Teflon Wedge-Ring Elastomer Type	
			Teflon U-Cup Elastomer Type	
	O/B Materials of Construction	Cartridge & Component	Viton Elastomer Material	
			EPR Elastomer Material	
			Teflon Elastomer Material	
			Aflas Elastomer Material	

FIG. 12K

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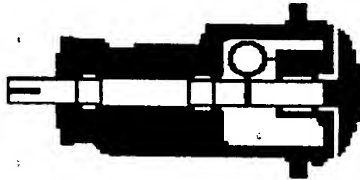
	Construction	Component	Kalrez Elastomer Material	
			Chemraz Elastomer Material	
			Graphoil Elastomer Material	
	Repair & Rebuilding Procedures	Cartridge & Component	Practice of using OEM certified elastomers in repair/rebuild	
			Practice of not using OEM certified elastomers in repair/rebuild	
			Practice of replacing elastomers	
			Practice of reusing elastomers	
	Design	Cartridge & Component	Spring Type (Wave Spring)	
			Spring Type (Single Coil)	
			Spring Type (Multiple Coil)	Yes
			Metal Bellows Design	
			Out of Fluid Design	
			Immersed in process fluid Design	Yes
Face Energizing Mechanism	Materials of construction	Cartridge & Component	316SS Metallurgy	
			Alloy 20 Metallurgy	
			Hastelloy C Metallurgy	
			Titanium Metallurgy	
	Repair & Rebuilding Procedures	Cartridge & Component	Practice of using OEM certified springs in repair/rebuild	
			Practice of not using OEM certified springs in repair/rebuild	
			Practice of using OEM certified metal bellows in repair/rebuild	
			Practice of not using OEM certified metal bellows in repair/rebuild	
			Practice of replacing springs	
			Practice of reusing springs	
			Practice of replacing metal bellows	
			Practice of reusing metal bellows	
Gaskets	Repair & Rebuilding Procedures	Cartridge & Component	Practice of using OEM certified gaskets in repair/rebuild	
			Practice of not using OEM certified gaskets in repair/rebuild	
			Practice of replacing gaskets	
			Practice of reusing gaskets	
Seal Settings			Stuffing Box Face Perpendicularity 	.003"

FIG. 12L

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	Process Fluid	
	Acetone; Tem <210 F	1302
	System Recommendations	
	Product Temperature	150 F
	Product Crystallizes	Yes
	Product Polymerizes	Yes
	Product is Thermal Sensitive	No
	Specific Gravity	1.1
	Vapor Pressure	45 PSIA
	Viscosity	15000 SSU
	Concentration	75%
	% Dissolved Solids	1%
	% Undissolved Non-Fibrous Solids	0.50%
	% Undissolved Fibrous Solids	2%

1304

FIG. 13

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1400	MTBF (Mean Time Between Failure) for seals in years	
1402	# of days/year plant operates	
1404	# of hours/day plant operates	
1406	Kilowatts/hours for Avg. balanced seal	
	Additional power required for unbalanced seal	
1408	Average # of repacks per year	
	Average # of adjustments per year per box	
	Average Life of Shaft/Sleeve (in years) Before Replacement Is Required Due To Packing & Bearing Failure Damage	
	Avg. Seal Water (in gpm) Flush Entering Each Packed Stuffing Box , Entering the process stream	
	Average Seal Water Flush (in gpm) required for a single mechanical seal entering the process stream.	
	The Reduction in Seal Water Usage Per Stuffing Box By The Use Of Mechanical Seals	
	Change In Temp. Difference Between System Temp. and Seal Water Flush Temp. (Ex. 85 Deg.F. system temp. , 65Deg.F. Seal Water Temp = 20 Deg.F.)	
	Avg. Requirement For A Packed Pump is 2KW Per Hour. Avg. For A Balanced Mechanical Seal Is .33KW Per Hour (The Excess Power Required Per Pump Is 1.67 KW/Hour) Based on 2.000 " seal, adjust up or down by average shaft/ sleeve size in plant	
	Avg. Leakage of Each Stuffing Box in Drops/Min	
	# of Machines With Unscheduled Downtime	
	% of Equip. Requiring Unscheduled Repairs As a Result of Excess Leakage (Ex. Bearing failure due to product leakage contamination)	
	Frequency of shaft /sleeve replacement	
	% of Component Seals In Which Installation Is Not Correct The First Time	
	Increased MTBF provided by superior seal design. Average Decrease In Seal Life For The Entire Plant Seal Population Due To Existing Design Deficiencies	

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FIG. 14A



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Overall Plant Information	Increased MTBF provided by ESP software technologies assuring that the correct seals with correct materials of construction and environmental controls with engineering documentation provides unsurpassed plant efficiencies.	
	Increased MTBF provided plant reliability software which enables identification of problems preventing reinstallation of those problems.	
	Overall Decrease in Seal Life Due To Premature Failure. (Over compressed & Under compressed component and erroneous installations)	
Labor Information	Additional Hours Req'd For Installation vs. Cartridge Design	
	Additional Hours Req'd For Component vs. Cartridge Design	
	Average Installation Time For A Component Seal	
	Hours Required For Disassembly & Reinstallation of Seal	
	Average # of Manhours Per Repack	
	Average # of Manhours Per Adjustment	
	Average # of Manhours Per Replacement	
	# of Hours Machinery Is Down Per Year Due to Eqpt Failure Attributed to Product Leakage	
	# of Housekeeping / Hours Per Year Per Pump (Cleaning Leakage)	
	# of Hours To Install One Mechanical Seal	

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FIG. 14B



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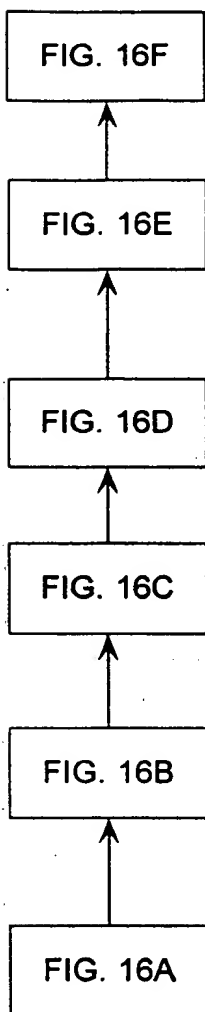


FIG. 15

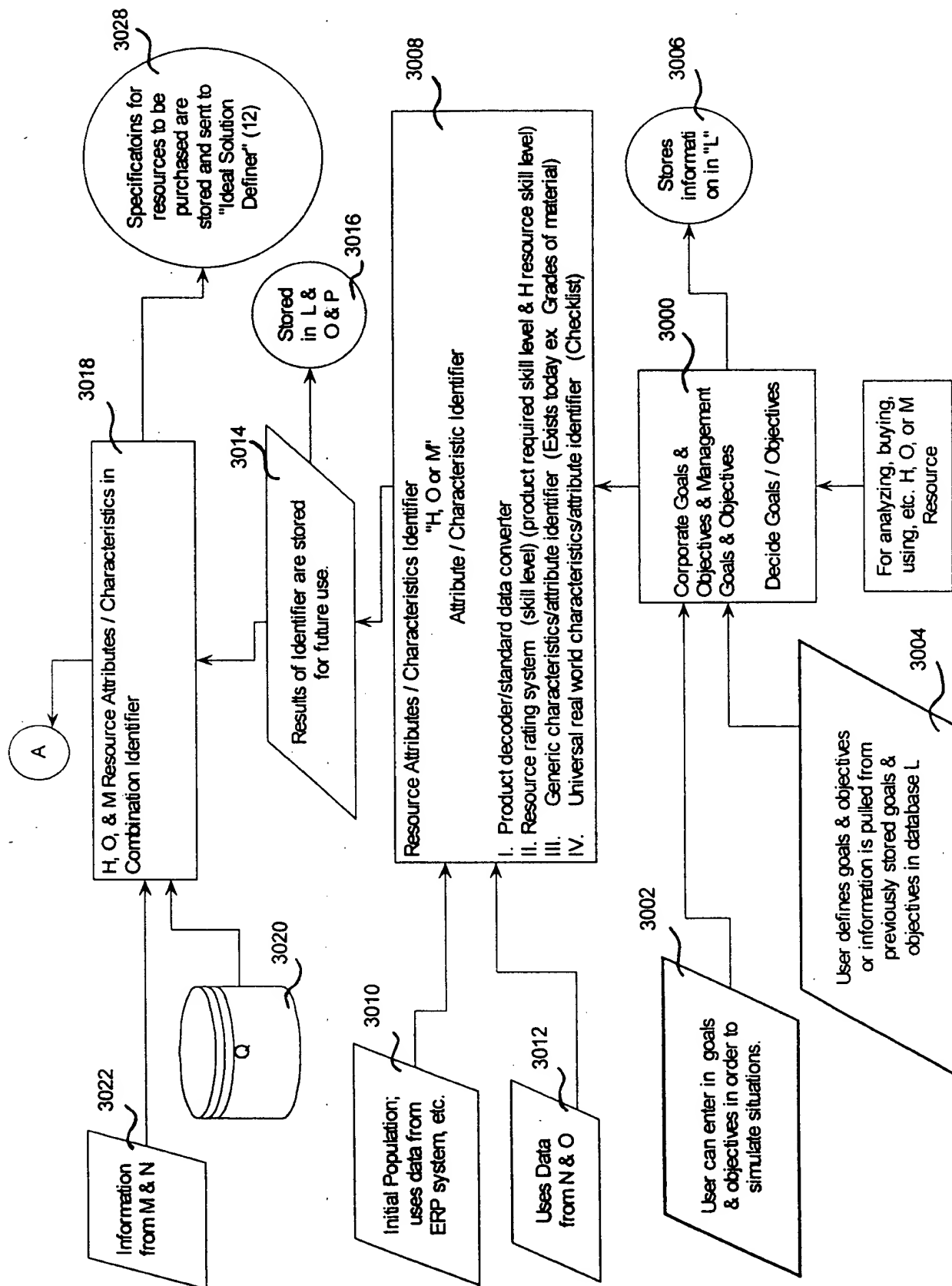


FIG. 16A

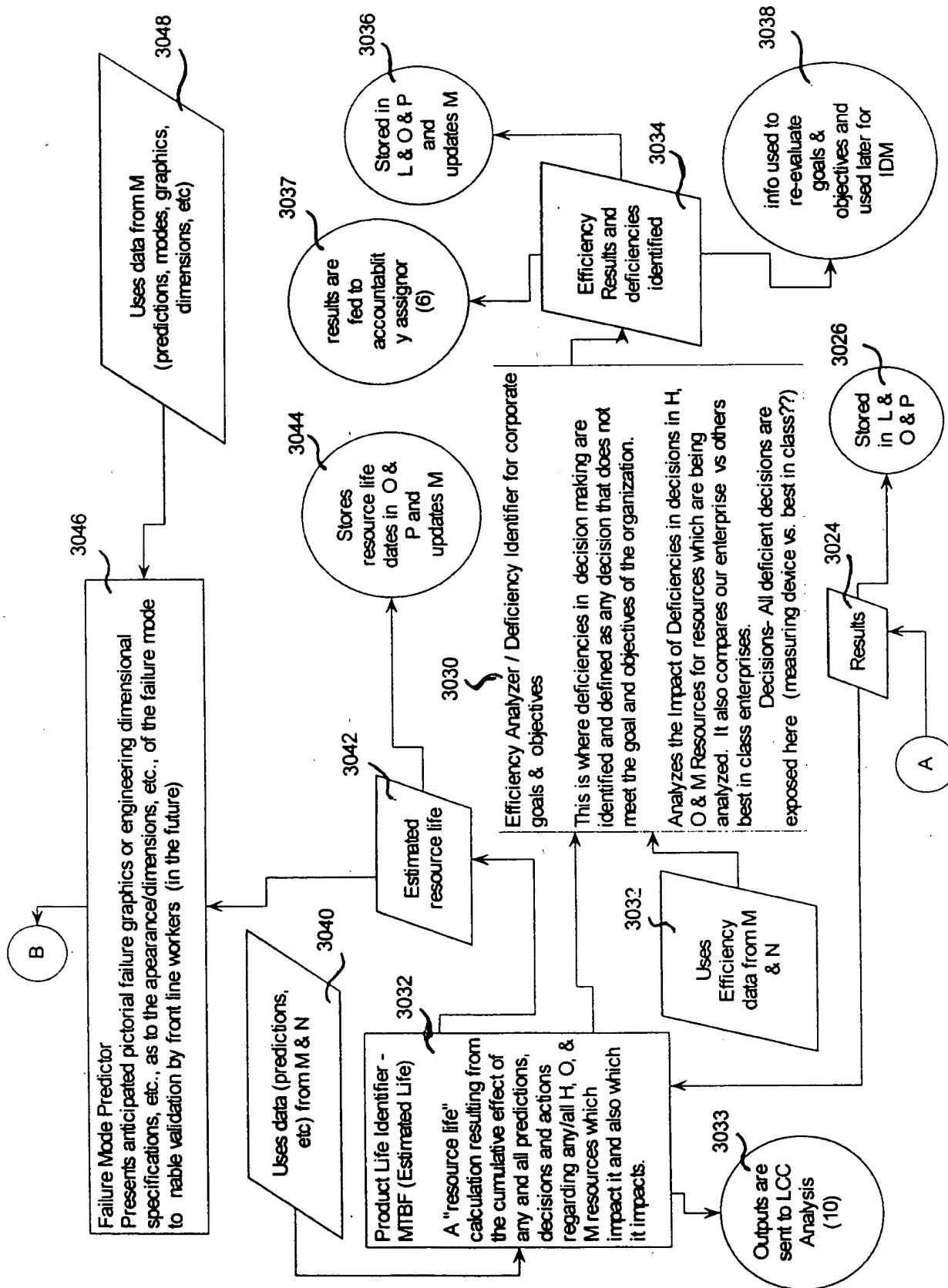


FIG. 16B



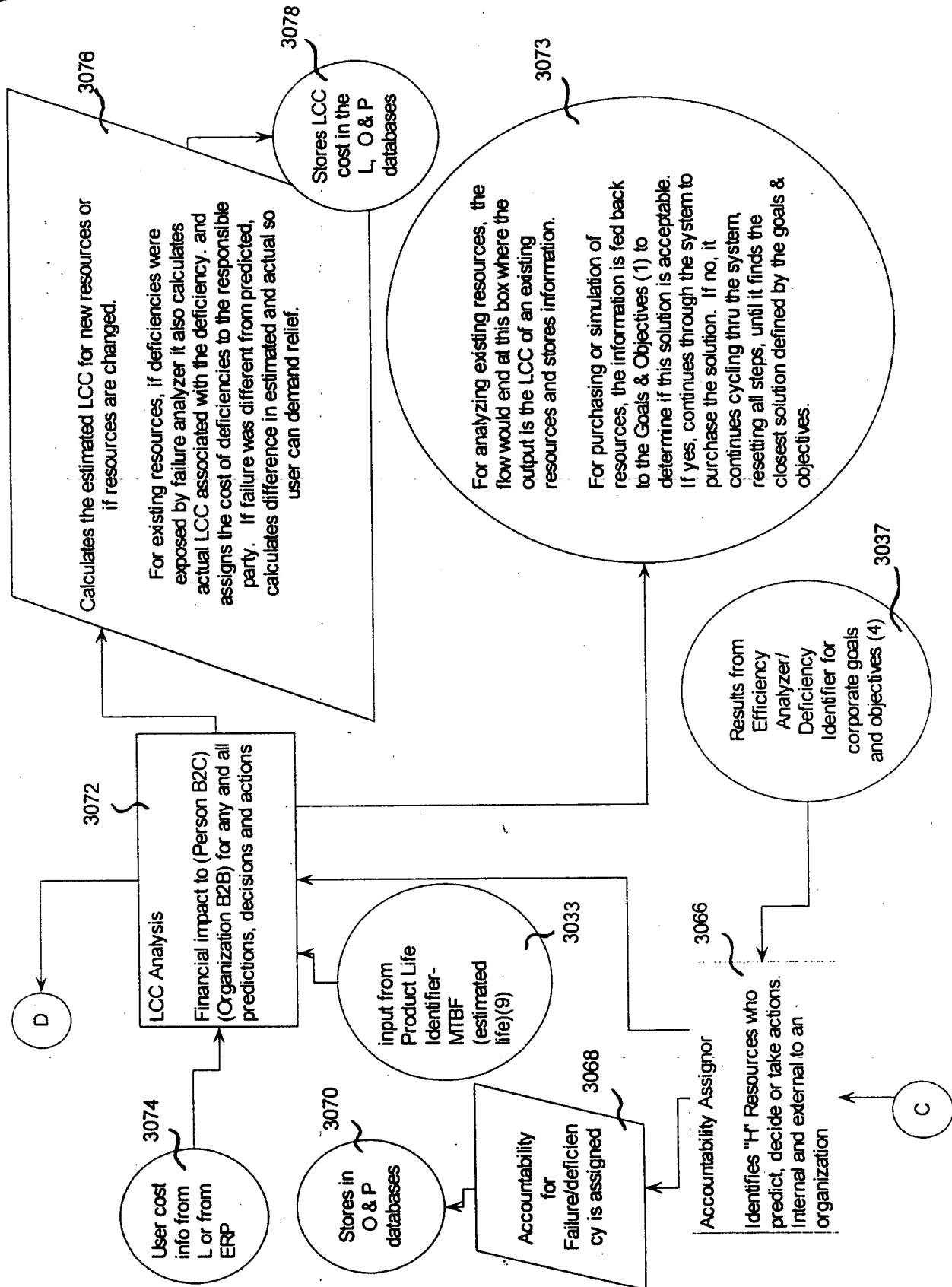
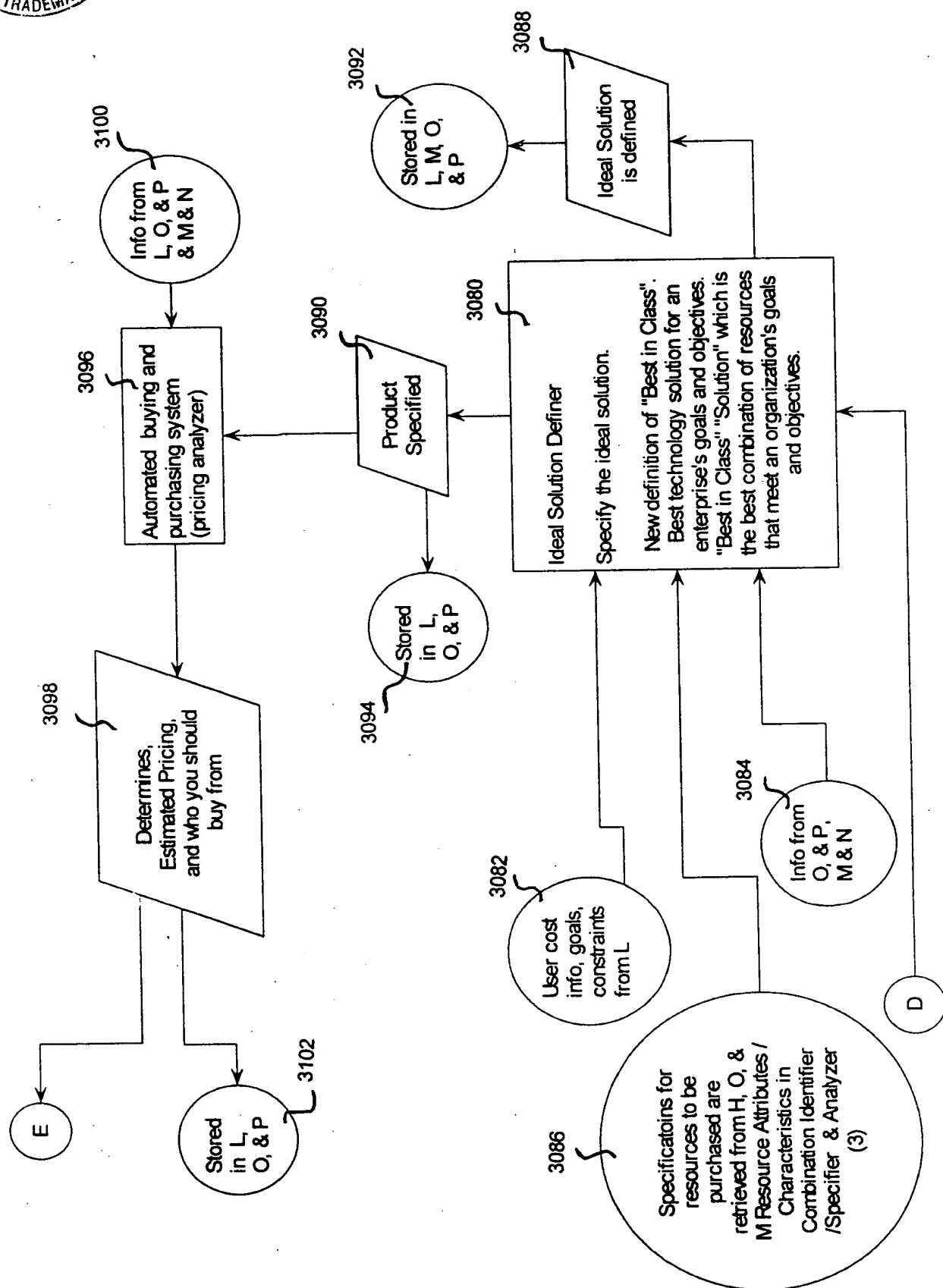


FIG. 16D



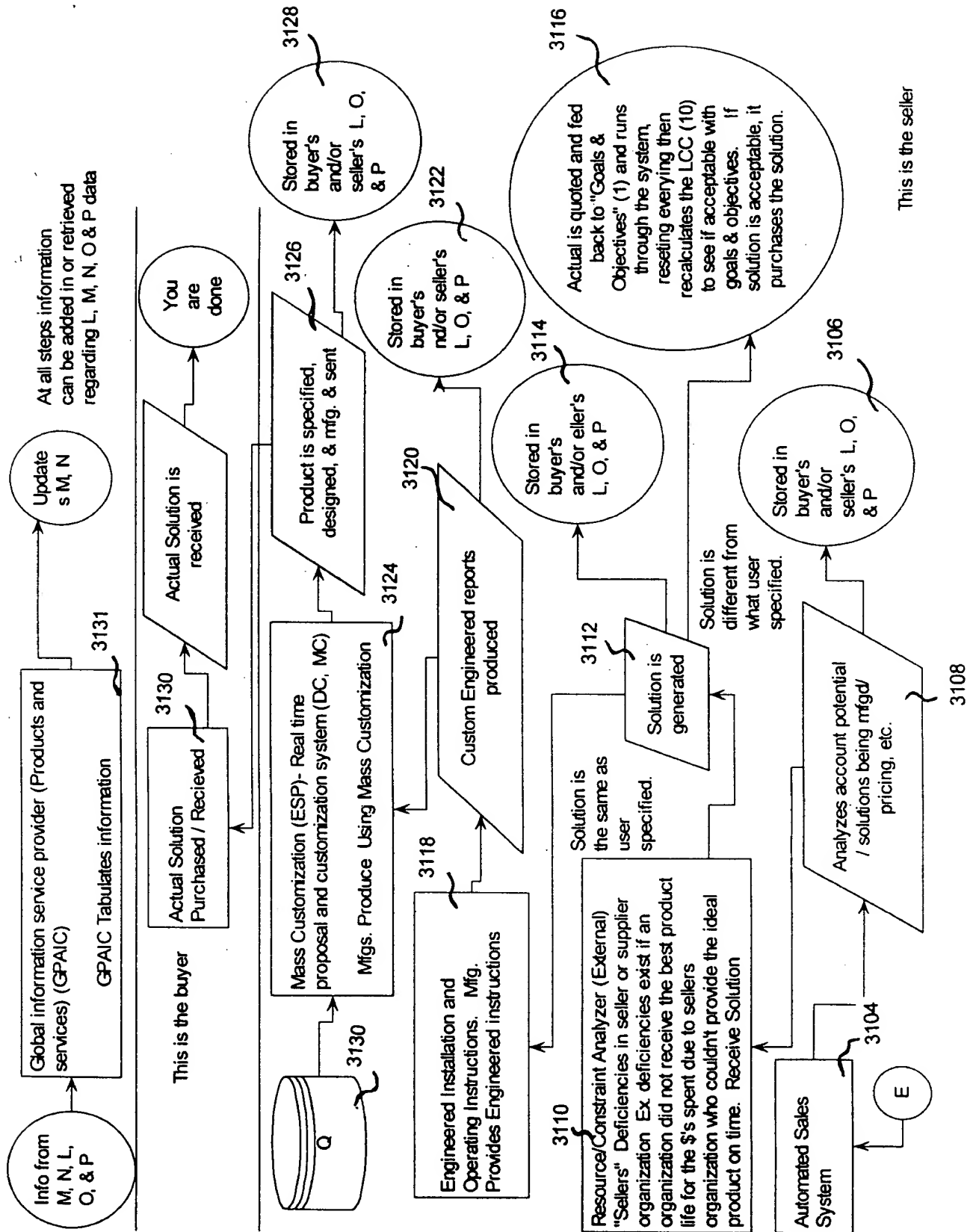


FIG. 16F

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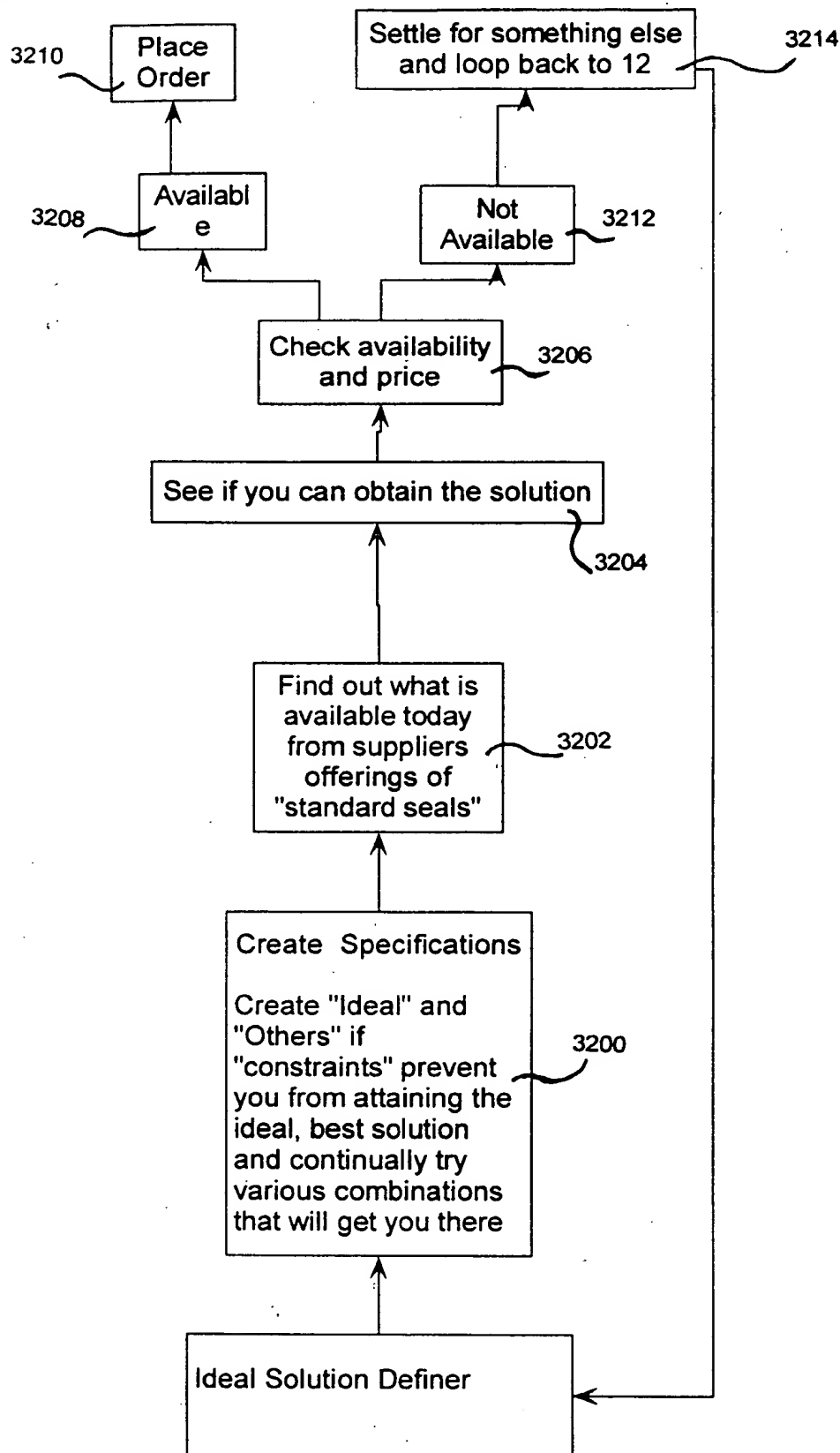


FIG. 17

1	Each test is performed under controlled laboratory conditions with pre-selected expert individuals. Estimated life of each in a controlled environment on test stands	Raw Material Mfgs Performance Laboratory Tests	1800 Mfg. of Component Material			Face Suppliers			O-ring Suppliers			Gland Suppliers	Gasket Suppliers	Spring Suppliers
						Material PG523	Material PG792	Material PG957	Grade A	Grade B	Grade C			
						Estimated life 5 years	Estimated life 15 years	Estimated life 35 years	Estimated life 1 year	Estimated life 5 years	Estimated life 10 years			
						1808								
2	Each test is performed under controlled laboratory conditions with pre-selected expert individuals. Estimated life of each in a controlled environment Ex. Water and 6% oil solution, 70 degrees, dust free room, etc., etc.,	Component Mfgs Performance Laboratory Tests	Mfg. of Subassembly Design	Bearing Mfgs		Bearing Protection Mfgs	Seal Mfgs			Shaft Mfgs	Impeller Mfgs	Human Scientist s / experts assemble in clean room environment, etc. etc.		
				Option 1 CB Design with lube filter system	Option 2 DL Design with x durometer,		Balanced design 75/20 with face width of 100 with multi coil springs, etc.							
				Estimated life 30 years	Estimated life 15 years		Estimated life 6 years	Estimated life 5 years					Estimated life 50 years	Estimated life 6 years
1812														
1802														

FIG. 18A



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1804

3	Tests all pieces in combination in controlled environment	Mfg. of Assembly	Very limited controlled environment testing. Controlled laboratory conditions of 70 degrees, same trained expert installs all components, etc.								Pump Mfgs									
Equipment Mfgs Performing Laboratory Tests	Design	Bearing Housing Fits .0025	Bearing Housing Fits .010	Frame Adapter Fits < .005	Frame Adapter Fits .005-.015	Rigidity of Shaft based on overhang	Design with axial shaft play < .006	Design with axial shaft play .006-.010	Seal mfg Life from above				Estimated Life for each item	10 years	3 years	15 years	5 years	10 years	5 years	5 years
		Assembly Estimated Life	Estimated life could have been 12 years but now it is 3 years due to less than best in class offerings																	

1806

4	Invention combines scientists findings with field findings of "H", "O", & "M" resources in combination and enables predicted outcomes	User of Assembly	End User Plants (Real World)				
Users perform Real World testing	Design	Installation of Pump with H skill level of 1	Installation of pump with H skill level of 10	Equipment Condition Shaft Run out < .004	Equipment Condition Shaft Run out .005-.010		
		195 days	1095 days	1000 days	700 days		
		Estimated Life for each item					
		Assembly Estimated Life	Estimated life could have been 3 years but now it is 195 days due to less than best in class offerings				

FIG. 18B